INFRASTRUCTURE SERVICES OVERVIEW

TRUSTED INVESTMENT BANK WITH A GLOBAL REACH

ABOUT US

FOCUS Investment Banking has the resources and expertise to find the strongest buyer, seller or capital partner for middle-market companies across the US and Europe. Combining the resources of FOCUS Investment Banking and FOCUS Capital Partners, our international M&A platform offers tailored solutions to maximize value for your business.

KEY FACTS

- The infrastructure services sector, particularly engineering & construction (E&C), is entering 2025 with strong momentum.
- Government spending, private investment, and the push for sustainability and technology adoption are driving M&A opportunities.
- Middle-market business owners should understand these trends to position for growth, partnerships, or a potential sale.
- Sub-contractors and specialty contractors are of interest to both financial and strategic buyers in the Infrastructure Services M&A market as we continue to see increase in activity in commercial, government and residential growth within the United States.
- Favorable tailwinds such as lower interest rates, decrease in government regulations and renewed investment in energy are increasing demand for companies that provide services in utilities, engineering, HVAC, electrical, flooring, and plumbing construction services.

SAMPLE TRANSACTIONS

ACCUMARK Subsurface Utility Services has been acquired by Hoffman Southwest *a portfolio company of* ORIX	Benchmark Subsurface Utility Services has been acquired by Hoffman Southwest *a portfolio company of* ORIX	PIPEVISION has been acquired by Hoffman Southwest *a portfolio company of* ORIX	EOT Enviro Organic Technologies has been acquired by Denali Water Solutions	CES Industrial, LLC has been acquired by Chicago Switchboard Since 1936	atlanticdoorcontrol has been acquired by ASSA ABLOY
SECURAMERICA has acquired Aeropoint Security Enterprises	SECURAMERICA has acquired Celadon Celadon Security Services, Inc. and CSSI CSSI Northshore Celadon Security, Inc.	NAC has been acquired by Service Logic Building Efficiency and Sustainability	Best Trash has been acquired by Amberjack Capital Partners	Anderson Rubbish Disposal has been acquired by WM Waste Management	Patriot Environmental Services has acquired PPVinc

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