

FOCUS' MSP Team is one of the most active and successful in North America. Over the past 6 years we have catapulted 13 MSPs into "New Platforms" for private equity sponsors and advised on MSP transactions with 85 different buyers and sellers.

FOCUS has advised on MSP/MSSP transactions with 85 parties in 6 years...

MSP Buyers



MSP Sellers



...including 13 'Platform' investments



The 13 Platforms have closed approximately 66 add-on acquisitions

62% of the 'Platforms' were formed by "Mergers of Equals"

1. The Purple Guys (ECS + My IT)
3. Integris (Domain + Tier 1)
5. Cantey Tech (Cantey Tech + Cantey EDU)
7. ITS (Intelligent Technical Solutions + Intivix + PC Miracles)
8. Entech (Entech + ITVantage)
9. ProVelocity + IronEdge
11. MSP Corp + Groupe Access
12. SUCCESS + NETRIO

Platform investments are the life blood of private equity, as they are viewed as the starting point for more acquisitions in the future.



Abraham Garver
MSP Team Leader &
Managing Director

Abraham Garver leads the MSP Team for FOCUS Investment Banking. Over the past 6 years the team has advised on MSP transactions with 85 parties including catapulting the 13 MSP above into "New Platforms" for private equity sponsors.

During his career Mr. Garver has worked on sell-, buy- and valuation assignments with approximately 150 public, private, and fastest-growing members of the MSP501, CRN500, ChannelE2E Top 100 & Inc. 500 and served as a guest commentator on Bloomberg and MSP Business School.

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