M&A INDUSTRY REPORT

Business Services > Professional Services

Professional Services



FOCUS is a premier global middle market investment bank built by former founders and operators with deep industry experience. This report covers sectors within our Professional Services practice within our broader Business Services industry group.

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TABLE OF CONTENTS

03 Overview

04 Public Markets Summary

05 M&A Activity & Notable Transactions

07 M&A Transactions

13 Sector Spotlights & Recent Transactions

16 News & Insights

17 Our Team

18 In the Market Deals



OVERVIEW

Q2 2026 was a challenging period for public traded professional services firms.

The FOCUS Professional Services Index (PSI) was down 6.3% during the quarter while the S&P 500 and NASDAQ had gains of 14.9% and 21.4% over the same period. Most components of the PSI saw declines during the quarter and last year as corporate clients tightened budgets, delayed large-scale projects, and investors grew increasingly anxious about AI's impact on professional services sector business models.

Not surprisingly, sector multiples also trended lower during the quarter. The PSI revenue multiple decreased from 1.5x to 1.0x while the EBITDA multiple declined from 8.6x to 6.1x.

While much of the sector struggled during the period, it wasn't without its bright spots. Andersen Group, a tax and advisory focused firm, has seen its share price increase more than 60% since its public market debut in December and 38.7% during Q2 2026. Additionally, Moelis & Company gained 14.8% during the quarter and 5% over the last year.







Sources: S&P Capital IQ

PUBLIC MARKETS SUMMARY

Twelve Month Index Returns

Sector Returns

	12 Month	3 Month
Professional Services Index	-16.7%	-6.3%
S&P 500	20.9%	14.9%
NASDAQ	28.7%	21.4%

Sector Revenue Multiples

	6/30/26	6/30/25
Professional Services Index	1.0x	2.2x
S&P 500	4.0x	3.6x
NASDAQ	5.8x	4.9x

Sector EBITDA Multiples

	6/30/26	6/30/25
Professional Services Index	6.1x	13.4x
S&P 500	18.7x	17.7x
NASDAQ	22.8x	21.0x

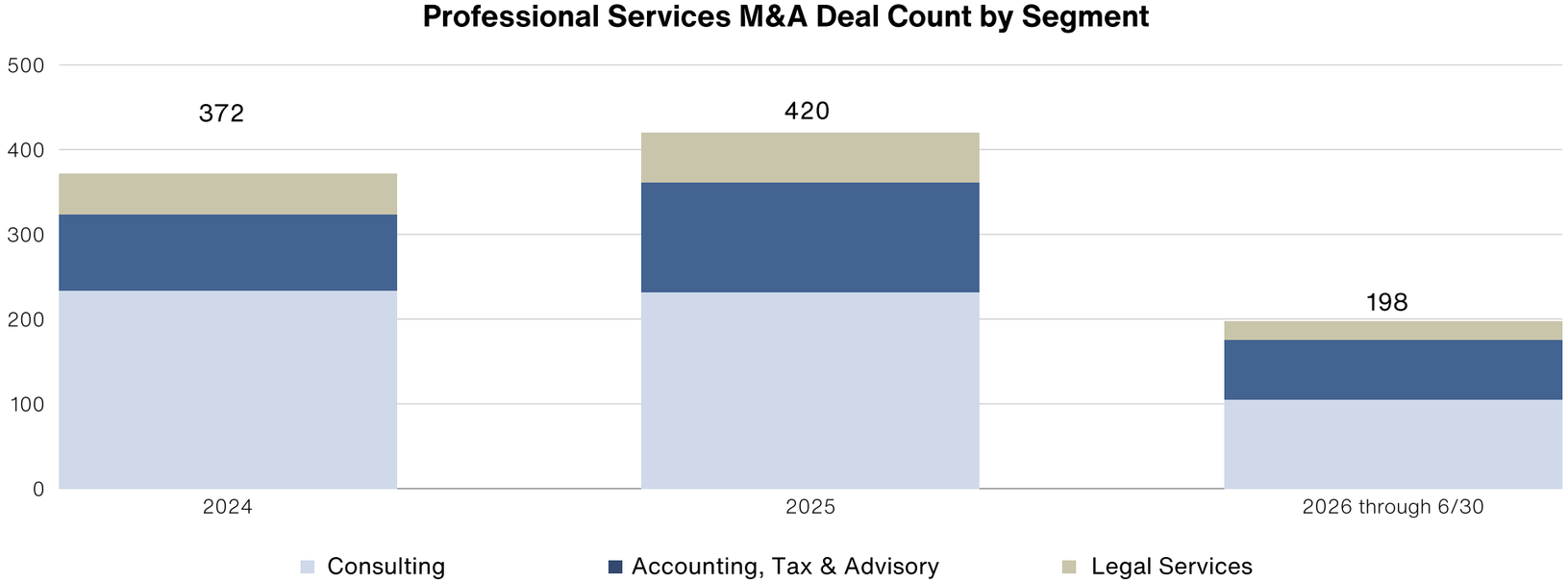
Sources: S&P Capital IQ



M&A ACTIVITY

In the second quarter, we counted 84 announced Professional Services transactions in the U.S. across the Consulting; Accounting, Tax & Advisory; and Legal Services segments and a total of 198 for the first half of 2026. Based on first half announcements, 2026 Professional Services M&A activity is on pace to be lower than 2025 but surpass 2024 transaction announcements. The dip in Q2 2026 transaction announcements was primarily driven by the Accounting, Tax & Advisory segment though activity remains strong in that segment and new strategic growth investments such as Madison Dearborn Partners and Norlantic's investment in Staphano Slack were announced.

The most active acquirers during the period included Aprio, J.S. Held, and Fortress Investment Group. Aprio and J.S. Held both have private equity backers; Charlesbank Capital Partners and Harvest Partners respectively, while Fortress Investment Group, a private equity group, made two new investments.



Sources: S&P Capital IQ. Company press releases and websites



NOTABLE TRANSACTIONS

4 ANNOUNCED DEALS

Aprio

PE BACKED BY
Charlesbank Capital Partners

CAVU Advisors
Accounting and advisory firm based in Maryland

Waldron H. Rand & Company
Greater Boston area accounting, tax & advisory firm with 100+ year history

Isdaner & Company
Philadelphia area business advisory and accounting firm

Price Kong
Phoenix based accounting and advisory firm

3 ANNOUNCED DEALS

JS|HELD

PE BACKED BY
Harvest Partners

Shechter & Everett
Forensic accounting firm focused on family disputes in Florida

Clark Seif Clark
California based environmental consulting firm

CMM
Forensic accounting, litigation consulting, and business valuation firm, specializing in family law disputes and other civil litigation

2 ANNOUNCED DEALS

FORTRESS

PRIVATE EQUITY GROUP

Rafi Law Services
$125M minority investment in the MSO of an Arizona based personal injury law firm

IPValue Management
Intellectual property management and consulting services

Sources: S&P Capital IQ. Company press releases and websites



ANNOUNCED TRANSACTIONS

Date Announced	Target	Buyer/ Investor	Type	Description
06/30/2026	Sherwood Partners, Inc.	EisnerAmper LLP	Accounting, Tax & Advisory	The partners and staff of Santa Clara, Calif.-based Sherwood Partners are joining global business advisory firm New York-based IPA 100 firm EisnerAmper.
06/29/2026	Peabody & Arnold LLP	Harris Beach Murtha Cullina PLLC	Legal Services	Peabody & Arnold LLP is a legal advisory firm with primary focus on civil litigation and insurance services.
06/22/2026	Kmk Consulting Inc.	Tredence Inc.	Consulting	Kmk Consulting, Inc. operates as a research and consulting services company.
06/18/2026	Transcompss Consultants, LTD	Para Inc.	Consulting	Transcompss Consultants, LTD is a specialized logistics and transportation consulting firm.
06/17/2026	Commit Consulting Group, LLC	Embark Consulting, LLC	Consulting	Commit Consulting Group, LLC provides Workday consulting services for Human Resources and Finance.
06/16/2026	Dunlap & Moran, P.A.	Sandberg Phoenix & Von Gontard P.C.	Legal Services	Dunlap & Moran, P.A. provides legal services, including corporate and business transactions, estate planning, probate administration, tax matters, civil litigation, alternative dispute resolution, and guardianship matters.
06/11/2026	Optima Group, Inc.	Dynasty Financial Partners, LLC	Consulting	Optima Group, Inc. provides strategic consulting and marketing services to banks, trust companies, brokerage firms, mutual fund complexes, institutional asset managers, hedge funds, and registered investment advisors.
06/11/2026	Empierus, LLC	Vizient, Inc.	Consulting	Empierus, LLC provides financial and operational improvement consulting services to health industries.
06/10/2026	Anchin, Block & Anchin LLP	Baker Tilly US, LLP	Accounting, Tax & Advisory	Anchin, Block & Anchin LLP offers accounting and advisory services.
06/10/2026	Stephano Slack	Madison Dearborn Partners	Accounting, Tax & Advisory	Stephano Slack is a leading provider of tax, audit and advisory services.
06/10/2026	Shechter & Everett, LLP	J.S. Held, LLC	Consulting	Shechter & Everett, LLP provides consulting services in forensic accounting, litigation consulting, business valuations, and financial planning.
06/05/2026	ArMur Consulting	Rubicon Management Consulting LLC	Consulting	ArMur Consulting operates as an operations consulting firm. Its services include business process optimization and financial performance improvement.
06/04/2026	Waldron H. Rand & Company, P.C.	Aprio, LLP	Accounting, Tax & Advisory	Waldron Rand, one of the oldest ongoing public accounting firms in the U.S. serves closely held businesses, high-net-worth individuals, real estate investors, and nonprofit organizations .
06/03/2026	Lauras International USA LLP	DSS Sustainable Solutions Switzerland SA	Consulting	Lauras International USA LLP operates as an operations consulting company.

Source: Capital IQ, Company websites and press reports



ANNOUNCED TRANSACTIONS CONTINUED

Date Announced	Target	Buyer/ Investor	Type	Description
06/02/2026	Isdaner & Company LLC	Aprio, LLP	Accounting, Tax & Advisory	Isdaner & Company LLC provides accounting and advisory services including auditing, tax planning and preparation, bookkeeping, financial consulting, trust and estate services, and litigation support.
06/02/2026	Cooley & Associates, P.C.	Waverly Business Services, LLC	Accounting, Tax & Advisory	Cooley & Associates, P.C. offers tax preparation and accounting services.
06/02/2026	Applied Patient Experience, LLC	Reservoir Communications Group, LLC	Consulting	Applied Patient Experience, LLC offers research and advisory services; training for patient organizations, pharmaceutical companies, and other stakeholders.
06/01/2026	Allmon, DiBernardo & Associates CPAs and Wealth Strategists, LLP	Cerity Partners LLC	Accounting, Tax & Advisory	Allmon, DiBernardo & Associates CPAs and Wealth Strategists, LLP operates as a CPA and tax planning company serving business owners, high-net-worth individuals and families, and real estate investors nationwide.
06/01/2026	Calvetti Ferguson, P.C.	Cherry Bekaert LLP	Accounting, Tax & Advisory	Calvetti Ferguson, P.C. provides auditing and accounting services for individuals and businesses.
06/01/2026	Bentz, Whaley, Flessner & Associates, Inc.	Anne Lewis Strategies, LLC	Consulting	Bentz, Whaley, Flessner & Associates, Inc. provides fundraising philanthropic consultancy services and development programs.
06/01/2026	Nationwide Legal, LLC	CIVC Partners, L.P.	Legal Services	Nationwide Legal, LLC provides litigation support services including service of process, e-filing, court reporting, subpoena preparation, investigations, document retrieval, courier services, and e-discovery for applications in legal case management and court proceedings.
05/31/2026	Lautman Maska Neill & Company	Carey & Co., LLC	Consulting	Lautman Maska Neill & Company operates as a consulting firm that provides fundraising services for nonprofit organizations.
05/28/2026	William Vaughan Company	Ascend Partner Services LLC	Accounting, Tax & Advisory	William Vaughan Company operates as an accounting and advisory firm. It offers tax planning and compliance, audit and assurance, client accounting, transaction advisory, and business advisory services.
05/28/2026	RBN Energy, LLC	Novi Labs, Inc.	Consulting	RBN Energy, LLC provides intelligence, analytics, consulting, and education services for the energy market.
05/27/2026	IPValue Management, Inc.	Fortress Investment Group LLC	Consulting	IPValue Management, Inc's service offerings include patent commercialization, licensing, and monetization, supporting patent owners with patent mining, valuation, technical assessment including reverse engineering, legal analysis, drafting of intellectual property transactions, negotiations, and transaction closing.
05/21/2026	3xEquity, LLC	Elite Consulting Partners Limited Liability Company	Consulting	3xEquity, LLC provides a valuation and advisory platform specializing in accredited valuation analysis, succession planning, enterprise benchmarking, and M&A support for financial advisors and wealth management firms.
05/21/2026	Hughes & Coleman Injury Lawyers	Orion Legal MSO	Legal Services	Hughes & Coleman Injury Lawyers will become a partner of Orion Legal MSO, Uplift's managed service organization ("MSO") serving plaintiff law firms.
05/20/2026	Crunchfirm, LLC	Ampleo LLC	Accounting, Tax & Advisory	Crunchfirm, LLC offers services, such as CFO partnership, financial modeling, payroll, and cap table management.

Source: Capital IQ, Company websites and press reports



ANNOUNCED TRANSACTIONS CONTINUED

Date Announced	Target	Buyer/ Investor	Type	Description
05/20/2026	Fitzcores LLC	Computershare Limited (ASX:CPU)	Consulting	Brendan Fitzpatrick is a recognized expert in investor targeting and target investor relations.
05/18/2026	Actel Advisory Group	Insero Advisors, Llc	Consulting	Actel Advisory Group operates as a consulting firm, providing actionable intelligence through primary research and market due diligence.
05/14/2026	ArightCo, Inc.	Abbott, Stringham & Lynch	Accounting, Tax & Advisory	ArightCo, Inc. provides finance, accounting, and advisory solutions primarily for IT and SaaS organizations.
05/13/2026	Gordon Advisors, P.C.	Cohen & Company	Accounting, Tax & Advisory	Gordon Advisors, P.C. (Gordon Advisors) is one of Southeast Michigan's leading public accounting and business consulting firms.
05/12/2026	Sharff, Wittmer, Kurtz, Jackson & Diaz, P.A. (SWKJD)	Citrin Cooperman & Company, LLP	Accounting, Tax & Advisory	Sharff, Wittmer, Kurtz, Jackson & Diaz, P.A. operates as an accounting and advisory firm providing tax, accounting, and advisory services.
05/12/2026	RSL and Company, LLC	Ground Control Business Management LLC	Accounting, Tax & Advisory	RSL and Company (RSL) is a boutique business management firm based in Los Angeles, CA. with tax expertise at its core.
05/12/2026	The Molieri Group LLC	Nichols Cauley & Associates LLC	Accounting, Tax & Advisory	The Molieri Group LLC operates as a high-caliber tax boutique company that provides expertise in inbound and outbound international tax consulting, estate and trust matters.
05/12/2026	Gorfine, Schiller & Gardyn, P.A.	Sorren Inc	Accounting, Tax & Advisory	Gorfine, Schiller & Gardyn P.A. (GSG) is a public accounting firm that provides accounting, auditing, corporate advisory, estate and trust planning, and consulting services.
05/12/2026	Cartesian, Inc.	Bounteous, Inc.	Consulting	Cartesian, Inc. provides consulting services and managed solutions to communications, digital media, and technology sectors.
05/12/2026	Finadium LLC	EquiLend Holdings LLC	Consulting	Finadium LLC provides consultancy services for capital markets in the United States. It offers research reports and data analytics for securities lending, repo, derivatives, strategic consulting, executive training, webinars, and podcast services.
05/12/2026	Clark Seif Clark Inc.	J.S. Held, LLC	Consulting	Clark Seif Clark (CSC) is an environmental consulting firm providing industrial hygiene, environmental engineering, health and safety, and regulatory compliance services.
05/12/2026	Transforming Solutions, Inc.	Kenway Consulting, LLC	Consulting	Transforming Solutions, Inc. operates as a management and technology consulting firm. The company offers business process management & transformation.
05/12/2026	Rafi Law Services	Fortress Investment Group LLC	Legal Services	Fortress acquired a $125 million stake in Rafi Law Services' MSO to back the personal injury firm's nationwide expansion plan.
05/11/2026	Hestia Investments Inc.	-	Consulting	Hestia Investments Inc. provides strategic consulting, medical supply sales, and marketing support, management, and capital markets advisory services for micro, small, and mid-sized companies in the healthcare and biotech sectors.

Source: Capital IQ, Company websites and press reports



ANNOUNCED TRANSACTIONS CONTINUED

Date Announced	Target	Buyer/ Investor	Type	Description
05/08/2026	Cost Containment Advisors, Inc	DuCharme, McMillen & Associates, Inc.	Accounting, Tax & Advisory	Cost Containment Advisors, Inc. operates as a property tax advisory company serving energy, utility, infrastructure, and complex property clients.
05/07/2026	Menu Analytics, LLC	Nutrislice, Inc.	Consulting	Menu Analytics, LLC provides food service consulting services in the United States.
05/06/2026	Price Kong & Company P.A.	Aprio, LLP	Accounting, Tax & Advisory	Price Kong is a Phoenix based accounting and advisory firm.
05/06/2026	HudsonLake, Inc.	MWW Group LLC	Consulting	HudsonLake, Inc. operates as a strategic communications consultancy firm.
05/05/2026	CityFi LLC	Cannon Design, Inc.	Consulting	Cityfi, LLC provides consulting services for urban innovation in the United States.
05/05/2026	Lucido Group LLC	capSpire, LLC	Consulting	Lucido Group LLC provides technology consulting services for capital markets and energy trading industries.
05/05/2026	Taciti Consulting LLC	UST Global Inc	Consulting	Taciti Consulting LLC provides digital transformation services. The company offers strategy and advisory, ERP lead transformation, transformation management and governance, human capital management, cyber security, and technology services.
05/05/2026	Community Link Consulting, Inc.	Value Management Group, L.L.C.	Consulting	Community Link Consulting, Inc. provides consulting services to health centers.
05/05/2026	Burton Energy Group, LLC	Willdan Energy Solutions, Inc.	Consulting	Burton Energy Group, LLC provides energy management services. The company offers services, including energy and water efficiency, turnkey project management, energy compliance and benchmarking, sustainability services, utility data analytics, and energy procurement.
05/04/2026	Copeland Buhl and Company PLLP	Frazier & Deeter, L.L.C.	Accounting, Tax & Advisory	Copeland Buhl and Company PLLP provides personalized tax, accounting, and system consulting services for businesses.
05/04/2026	CR3 Partners LLC	Oliver Wyman, LLC	Consulting	CR3 Partners LLC provides turnaround management, performance improvement, and interim management support services for companies, business owners, and stakeholders.
05/01/2026	Jackson Thornton & Co., P.C.	Ascend, Inc.	Accounting, Tax & Advisory	Jackson Thornton is a certified public accounting and consulting firm with 200 professionals and associates in offices located in Alabama & Tennessee.
05/01/2026	AGM Energy Services/Palmer Conservation Consulting, LLC	IMEG Corp.	Consulting	Palmer Conservation Consulting, LLC operates as a energy consulting firm that provides energy efficiency and environmental stewardship consulting services.
05/01/2026	Assets of Cowen Consulting, LLC	MultiState Associates, LLC	Consulting	Cowen Consulting is a federal, state, and local government affairs firm led by Lee Cowen and Nicholas Evans.

Source: Capital IQ, Company websites and press reports



ANNOUNCED TRANSACTIONS CONTINUED

Date Announced	Target	Buyer/ Investor	Type	Description
04/30/2026	Trifiletti Consulting, LLC	Paslay Management Group, LP	Consulting	TRIFILETTI CONSULTING, LLC operates as a strategic consulting firm. The company provides project management, land use and environmental clearance, public/private real estate transactional support, policy initiatives, and public outreach.
04/29/2026	Experienced Advisory Consultants LLC	Suntera Group Limited	Accounting, Tax & Advisory	Experienced Advisory Consultants LLC provides outsourced finance, accounting, operations, and treasury services to financial institutions.
04/29/2026	Modern Advocacy LLC	Actum LLC	Consulting	Modern Advocacy LLC operates as a principled consulting firm specializing in political campaign strategy, lobbying, and cannabis policy.
04/29/2026	Knoza Consulting LLC	D2E Labs Ltd.	Consulting	Knoza Consulting LLC provides Amazon marketplace consulting services.
04/28/2026	Accelerate Performance, Inc.	Trilliad LLC	Consulting	Accelerate Performance, Inc., a sales development and leadership training company.
04/28/2026	JD Legal Support	Magna Legal Services	Legal Services	JD Legal Support is a Salt Lake City, Utah,court reporting and litigation support firm.
04/24/2026	CFO Selections	Laird Norton Company]	Accounting, Tax & Advisory	CFO Selections provides experienced financial leadership to growing businesses and nonprofits through a team ofmore than 250 seasoned financial executives and professionals.
04/23/2026	Beach Mill Partners	Tower Peak Partners LLP	Consulting	Beach Mill Partners offers growth advisory services including mergers & acquisition, business development, and talent acquisition
04/22/2026	Civic Initiatives, LLC	Public Knowledge LLC	Consulting	CIVIC INITIATIVES, LLC provides public sector procurement consulting services.
04/21/2026	Meradia, LLC	F2 Strategy LLC	Consulting	Meradia, LLC operates as an investment operations consulting and implementation firm that provides strategic advisory and implementation services.
04/21/2026	The Brevet Group, LLC	SBI Growth Advisory Inc.	Consulting	The Brevet Group, LLC operates as a sales consulting firm that provides modern sales training, sales enablement, sales strategy, and sales transformation solutions.
04/20/2026	21b Consulting, LLC	Graziani Multimedia LLC	Consulting	21b Consulting, LLC provides business consulting services. The company was founded in 2024 and is based in Cleveland, Ohio.
04/15/2026	Teamraderie, Inc.	ExecOnline, Inc.	Consulting	Teamraderie, Inc. provides expert-led team development experiences that help organizations improve how teams work together and how work gets done.
04/15/2026	American Reporting Services LLC	USLS Acquisition, Inc.	Legal Services	American Reporting Services LLC operates as a court reporting firm delivering reliable records for legal proceedings through professional service, advanced technology, and customized solutions.

Source: Capital IQ, Company websites and press reports



ANNOUNCED TRANSACTIONS CONTINUED

Date Announced	Target	Buyer/ Investor	Type	Description
04/09/2026	EisnerAmper LLP	Klein Liebman & Gresen, LLC	Accounting, Tax & Advisory	EisnerAmper LLP provides accounting, audit, tax, and business consulting services.
04/09/2026	Lead2Revenue, LLC	Lean Staffing Solutions, Inc.	Consulting	Lead2Revenue, LLC operates as a revenue growth services firm.
04/08/2026	Conner & Winters, LLP	Spencer Fane LLP	Legal Services	Conner & Winters, LLP provides legal advisory services. The firm's areas of practice include banking and finance, bankruptcy, construction, corporate and securities, environmental, international, litigation, and tax.
04/07/2026	American Process Management, LLC	Argano LLC	Consulting	American Process Management, LLC o offers construction financial analytics, estimating and scheduling, metrics and productivity analytics, dashboard development, and process building.
04/07/2026	NetExit Insurance Services, LLC	Associate Owners Group, Inc.	Consulting	NetExit Insurance Services, LLC provides consulting and operational support to insurance agencies.
04/07/2026	CMM, LLP	J.S. Held, LLC	Consulting	CMM, LLP provides litigation, tax, and business management services.
04/06/2026	Implementation Management Associates, Inc.	Peacock Hill Consulting Incorporated	Consulting	Implementation Management Associates, Inc. provides change management consulting and training services.
04/06/2026	Pathfinder, LLC	System One	Consulting	Pathfinder, LLC is an independent provider of outsourced project management consulting and training that supports capital projects across critical infrastructure.
04/06/2026	IMS Legal Strategies	Uplift Investors, LP	Legal Services	IMS Legal Strategies is a trusted partner to law firms and corporations worldwide, providing strategic solutions for the entire litigation lifecycle.
04/01/2026	CAVU Advisors LLC	Aprio Advisory Group, LLC	Accounting, Tax & Advisory	CAVU Advisors LLC offers financial consulting and accounting outsourcing services for government contractors.
04/01/2026	Answerport, Inc.	CliftonLarsonAllen LLP	Consulting	Answerport, Inc. provides management and technology consulting services for IT projects and business process improvement.
04/01/2026	United Actuarial Services, Inc.	Foster & Foster Consulting Actuaries, Inc.	Consulting	United Actuarial Services, Inc. provides actuarial consulting services.
04/01/2026	Business Alliance, Inc.	International Franchise Professionals Group Inc	Consulting	Business Alliance, Inc. offers franchise brokerage and consulting services.
04/01/2026	Liberty Advisors, LLC	Resultant, LLC	Consulting	Liberty Advisors, LLC offers business and technology consulting services.

Source: Capital IQ, Company websites and press reports



SECTOR SPOTLIGHT

2026: SECTOR SPOTLIGHTS

The professional services industry continues to present a compelling landscape for consolidation and investment, driven by ongoing demand for specialized expertise, scalable talent models, and technology-enabled delivery.

Accounting, Tax & Advisory: Consolidation is accelerating as thousands of firm owners approach retirement age, creating prime acquisition opportunities for those looking to sell within the next five years.

Consulting: Consulting is a perennial leader in professional services M&A deal volume as growth focused buyers seek access to new markets and capabilities, client diversification, and specialized skills and expertise.

Legal Services: This niche Is undergoing rapid transformation with increasing M&A activity as private equity backed consolidators pursue scale in the litigation support space and break new ground in law firm investing via managed service organization (MSO) structures.



PROFESSIONAL SERVICES SPOTLIGHT

Client Testimonial

Opinion Dynamics

has been acquired by

E Source

a portfolio company of

ALIGN CAPITAL PARTNERS

When E Source approached us, we were not looking to sell, but we saw that a combined company could provide additional synergies that would help our clients and staff. We brought FOCUS on to ensure that the deal fit would accomplish the objectives we set out: maximizing staff opportunities and providing value to clients, while making sense financially. FOCUS helped us to stay true to our objectives amidst all the noise that happens in the negotiating stage. Their relationship-driven approach helped get us to the finish line.

Brad Kates, CEO of Opinion Dynamics



FOCUS DEALS

Recent Transactions

LUMI

has been acquired by

HR Path.

Opinion Dynamics

has been acquired by

E Source

a portfolio company of

ALIGN CAPITAL PARTNERS

Verigent

Powered by ARG™

has been acquired by

ARG Powered by Our People

QUEEN CONSULTING GROUP

has been acquired by

TALENT GROUPS

NCG

has been acquired by

cantey TECH CONSULTING

a portfolio company of

LNC | PARTNERS

io

has been acquired by

bluprintX

TSR CONSULTING SERVICES

has been acquired by

Vienna Parent Corporation

an affiliate company of

BCforward

CYBERSHEATH SERVICES INTERNATIONAL

received an investment from

LIGHTVIEW CAPITAL™

CubeMatch

has invested in

BGK

ankura

has acquired

c3 c3/consulting

aeCyberSolutions™

a division of

ae Solutions

has been acquired by

Deloitte.

McNULTY & ASSOCIATES ENGINEER · CONSULT · CAPTURE

has been acquired by

CITRINCOOPERMAN FOCUS ON WHAT COUNTS

JSI Your business is our business.

has been recapitalized by

STONE GOFF

Avar Consulting, Inc.

has been acquired by

AMDEX

SECURITY 7

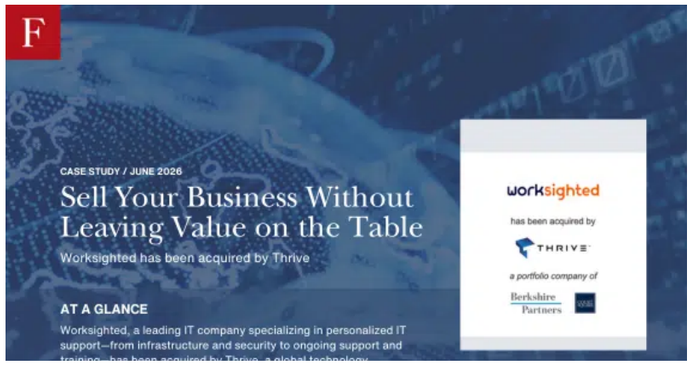
has been acquired by

Integris.

a portfolio company of

Frontenac

NEWS & INSIGHTS



The Worksighted Story: Sell Your Business Without Leaving Value on the Table

Mike Harris built Worksighted into a $30 million MSP through organic growth before strategically selling the business as AI reshaped the industry. This story explores how thoughtful preparation, competitive positioning, and disciplined execution helped maximize value and secure the right outcome.

Click here to read now



FOCUS Investment Banking Advises Lumi Consulting Group on Its Acquisition by HR Path

FOCUS advised Lumi Consulting Group, a Workday consulting firm, on its acquisition by HR Path. The transaction enhances HR Path's North American capabilities and provides Lumi with access to a global platform, supporting continued growth and expanded client offerings.

Click here to read now



FOCUS Investment Banking Advises Velonex Technologies on Its Majority Recapitalization by Future Standard

FOCUS served as exclusive financial advisor to Velonex Technologies, a multi-regional managed services provider, on its majority recapitalization by Future Standard. The investment supports Velonex's continued growth, including expansion of its acquisition strategy and service capabilities, further strengthening its position in the managed IT services market.

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OUR TEAM

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ACTIVE ENGAGEMENTS IN THE MARKET

Connect (Capital Raise)

Recruitment / staffing services firm.

Sugar (Sell Side) *Signed LOI*

Multi-disciplinary project management and sustainable specialist.

Vesper (Sell Side)

Call center.

Watchtower (Sell Side)

Call center.

Flair (Sell Side)

Advertising and marketing agency.

Nexus (Sell Side)

Strategy consulting, brand consulting, design and transformation company.

Paragon (Sell Side)

HR staffing and recruiting firm.

Century (Sell Side) *Signed LOI*

Call center.





ABOUT FOCUS BANKERS

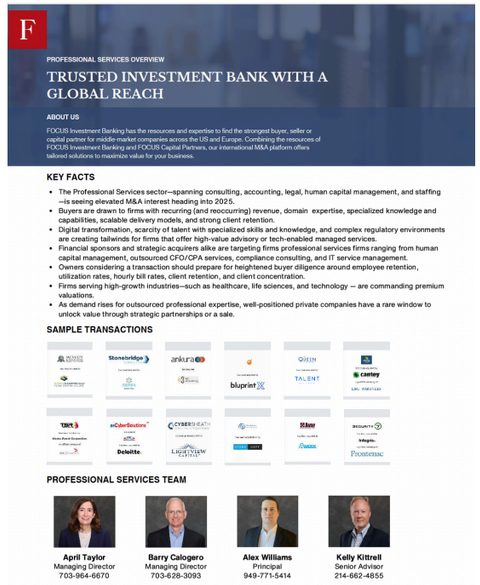
FOCUS is a trusted name in M&A advisory services with a nationwide footprint and a global reach.

The professional services sector is undergoing a profound transformation. From law and accounting firms to consulting, engineering, architecture, and marketing agencies, today's service providers face increasing pressure to modernize, scale, and compete in a rapidly evolving marketplace. Whether it's adapting to technology shifts, consolidating to stay competitive, or navigating succession and ownership transitions, business owners and partners are seeking more sophisticated solutions.

At FOCUS, our dedicated Professional Services team understands the unique dynamics of people-based businesses. With decades of experience advising firms like yours, we offer strategic insights and tailored M&A solutions to help you grow, exit, or find the right partner—on your terms.

AXIAL TOP 10 INVESTMENT BANK Q2 2026

AXIAL TOP 50 2021 BUSINESS SERVICES



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